

**PRICE SHEET**  
**(This form may be duplicated as necessary.)**

MANUFACTURER'S BRAND NAME: Southwest Contract/PSI  
PRICE LIST NAME/NUMBER/DATE: September 1, 2007  
FIXED DISCOUNT FROM LIST PRICES/GSA DISCOUNT: 45 %

**ADDITIONAL QUANTITY DISCOUNTS:**

List additional discounts applicable to any single order of any combination of awarded contract items, to be delivered at one time to one destination. Additional discount tiers may be included in this form.

<u>DISCOUNT %</u>	<u>CONTRACT PURCHASE PRICE</u>
<u>1 %</u>	<u>\$10,000 - \$19,999</u>
<u>2 %</u>	<u>\$20,000 - \$50,000</u>
<u>3 %</u>	<u>\$50,001 - \$150,000</u>
<u>Negotiated additional discount</u>	<u>\$150,001 and above</u>

**QUICK SHIP PROGRAMS ARE AVAILABLE FOR:**

List any series/products available on quick ship.

We offer desks, chests, and wardrobes on a quick ship program each summer.

**INSTALLATION:**

Charges may be listed as cost per item, % of net cost of items, or negotiable per project.

5.5% of net cost is the base with negotiation necessary for special site conditions.

**SPACE PLANNING COSTS:**

Costs may be listed as cost per hour, or negotiable per project.

Negotiable per project.

**SHIPPING/DELIVERY COSTS:**

If there are additional costs not already listed in the discounted price, please detail those below.

On net cost orders of less than \$10,000, a negotiated freight surcharge may be necessary. This policy allows for larger discounts on normal size orders.